

(ATTACHMENT 1) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS

This item initiated by the Administration.

ADMINISTRATION'S RECOMMENDATION

The Administration recommends that the Board approve the following professional services contracts:

RFP 970 Authorization to Contract with Four Contractors for Speech-Language Pathology Services

The Administration is requesting authorization to contract with Rehab Solutions, LLC ("Rehab Solutions"), EBS Healthcare Staffing Services, Inc. d/b/a EBS-Educational Based Services ("EBS"), Cumberland Therapy Services, LLC ("Cumberland"), and Sunbelt Staffing, LLC ("Sunbelt") to provide speech-language pathology services mandated by the Individuals with Disabilities Education Act and as outlined in the Individual Education Plan (IEP) for each eligible student.

These contracted services are needed due to the severe shortage of speech-language pathologists available to MPS, rendering MPS unable to fill its vacant speech-language pathologist positions. The shortage of speech-language pathologists in MPS mirrors the shortage of qualified speech-language pathologist personnel that exists nationwide. The Speech-Language Disabilities Program currently has four existing vacancies, four known upcoming retirements, and the equivalent of approximately 4.0 FTEs needed annually to provide services to cover the various leaves the Program incurs, such as those required by short-term medical or family leaves.

Services provided by speech-language pathologists include: speech and language therapy services; evaluation of children's eligibility for such services; IEP development; Medicaid billing; and other reporting requirements.

These four contractors were chosen pursuant to RFP 970, which closed on January 18, 2018. Each contract will run from July 1, 2018 through June 30, 2019, (the "Initial Term"), with two additional one-year options to extend if certain performance metrics incorporated into the contract are met.

The total cost of the Rehab Solutions contract in the Initial Term will not exceed \$752,500. The total cost of the EBS contract in the Initial Term will not exceed \$602,000. The total cost of the Cumberland contract in the Initial Term will not exceed \$75,250. The total cost of the Sunbelt contract in the Initial Term will not exceed \$75,250.

Budget Codes:

SPL-0-I-EEN-DW-ECTS ... (Speech-Language - Contract Services).....	\$1,500,000
SPL-0-0-SES-DE-ECTS ... (Speech-Language - Contract Services).....	\$5,000

Rehab Solutions, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?	Yes
Total # of Employees	18
Total # of Minorities	2
Total # of Women	15

HUB PARTICIPATION

Required	N/A
Proposed	N/A
\$ Value	N/A

STUDENT ENGAGEMENT

Paid Student Employment Hour Commitment: 300 HOURS/12-mo contract

Student Career Awareness Commitment: 10 HOURS/12-mo contract

EBS Healthcare Staffing Services, Inc. d/b/a EBS – Educational Based Services

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor? No

Total # of Employees 2,269

Total # of Minorities 907

Total # of Women 1,974

HUB PARTICIPATION

Required N/A

Proposed N/A

\$ Value N/A

STUDENT ENGAGEMENT

Paid Student Employment Hour Commitment: 300 HOURS/12-mo contract

Student Career Awareness Commitment: 10 HOURS/12-mo contract

Cumberland Therapy Services, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor? No

Total # of Employees 500

Total # of Minorities 121

Total # of Women 449

HUB PARTICIPATION

Required N/A

Proposed N/A

\$ Value N/A

STUDENT ENGAGEMENT

Paid Student Employment Hour Commitment: 300 HOURS/12-mo contract

Student Career Awareness Commitment: 10 HOURS/12-mo contract

Sunbelt Staffing, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor? No

Total # of Employees 105

Total # of Minorities 17

Total # of Women 75

HUB PARTICIPATION

Required N/A

Proposed N/A

\$ Value N/A

STUDENT ENGAGEMENT

Paid Student Employment Hour Commitment: 300 HOURS/12-mo contract

Student Career Awareness Commitment: 10 HOURS/12-mo contract

RFP 908

Authorization to Extend a Contract with Robert Munger d/b/a Munger Technical Services for Various Telecommunications Services

The Administration is requesting authorization to extend the contract with Robert Munger d/b/a Munger Technical Services (“Munger”) for network/telecommunications wiring and related services across the District. These services will be assembly, installation and service of equipment such as: telephones; wireless access points; network switches; security cameras; digital signage; projectors; and Smartboards.

Munger was chosen pursuant to RFP 908. The original contract provided for two one-

year options to extend if certain performance metrics were met. Munger Technical Services met the performance metrics codified in the contract; therefore, MPS is exercising the second and last option year for the contract.

This contract was originally set up for exclusive use by the Department of Technology. Depending on the circumstances, Technology would sometimes charge back the amount of services to a school budget line. In order to streamline the payment process for these services, the contract was converted into a blanket for which individual schools could requisition services directly. The execution of this blanket was extremely beneficial to the district last year.

This contract extension will run from April 1, 2018 through March 31, 2019. The total cost of the contract in this extension year will not exceed \$200,000.

Budget Code:

Varies based on department/school using services.....\$200,000

Robert Munger d/b/a Munger Technical Services

HUB PARTICIPATION

Required10%
Proposed10%
\$ Value\$15,000.00

STUDENT ENGAGEMENT

Paid Student Employment Hour Commitment: 300 HOURS/12-mo contract
Student Career Awareness Commitment: 10 HOURS/12-mo contract