



**MILWAUKEE
PUBLIC SCHOOLS**

OFFICE OF THE SUPERINTENDENT

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VENDOR SELECTION OVERVIEW
CERTIFIED WOODCHIP AND LANDSCAPE MULCH SUPPLY AND INSTALLATION
RFP # 17006

1. Description of Project and Proposed Vendor

Facilities and Maintenance Services (FMS) and the Department of Recreation and Community Services received proposals on Tuesday, June 13, 2017, to retain services to supply and distribute Certified Woodchips to Tot Lots throughout the system, as well as for the delivery and installation of landscape mulch.

A total of two (2) firms submitted proposals and were ranked by the Evaluation Team as follows:

- 1. Natural Solutions LLC**
- 2. Bluemel's Maintenance Service Inc.**

2. Justification for Selection of Proposed Vendor

Based on the RFP Evaluation Criteria, the recommended firm is **Natural Solutions LLC**.

The recommended firm received the highest rankings for Overall Cost and Experience & Qualifications per the criteria Section 3, below. Due to the nature of the contract and type of work, the recommended firm is required to provide per 12-month term 10% HUB, 100 Hours of Student Employment, and 10 Hours of Student Engagement Activities. for the contract.

3. RFP Evaluation Criteria

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| 40 | <i>Overall cost of Certified Woodchip and Landscape Mulch Supply and Installation to the Board of School Directors.</i> |
| 60 | <i>The experience and qualifications of the firm in performing services to a client similar in size and scope of the Milwaukee Public Schools, including all sub-contractors included as a part of the firm's team</i> |
| Pass/Fail | <i>Respondent meets the minimum amount of Contract Compliance Services Requirements established within this RFP.</i> |

4. Experience with MPS and other work similar:

Natural Solutions LLC has supplied MPS FMS & Recreation with certified woodchips and mulch under previous contracts for the district as well as other local school districts, including in Mequon/Thiensville, Pewaukee, Sussex Hamilton, Grafton, Shorewood, Whitefish Bay, West Allis/West Milwaukee, Kettle Moraine and Menomonee Falls. In addition, the company works in 15 different states on project sites for some of the nation's largest big box retailers including Home Depot, Lowes and Target.

5. Evaluation Plan

This project requires yearly evaluation of cost and continued successful performance. In addition, the MPS FMS Project Manager, Recreation and other shop personnel will evaluate and inspect the delivery and installation throughout the duration of the contract to ensure that cost and performance expectations are met.

6. Cost

The total cost for all required services is not to exceed **\$85,000.00**, divided between FMS at \$60,000.00 and Recreation at \$25,000.00 and based on the following unit costs per application, as provided within the response:

WOODCHIP/MULCH APPLICATION	PRICE EACH APPLICATION		
	YEAR 1	YEAR 2	YEAR 3
Certified Woodchip delivery:	\$28.00 / cubic yd	\$28.50 / cubic yd	\$29.00 / cubic yd
Certified Woodchip delivery and application:	\$37.50 / cubic yd	\$38.00 / cubic yd	\$38.50 / cubic yd
Landscape mulch delivery:	\$29.00 / cubic yd	\$29.00 / cubic yd	\$29.00 / cubic yd
Landscape mulch delivery and application:	\$45.00 / cubic yd	\$45.00 / cubic yd	\$46.00 / cubic yd

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